

CAPRICOT.

Campus Recruitment – 2017 Batch

(Only for Unplaced Students)

(Before Appearing for the process read thoroughly about Company profile, Business operations, Growth Prospects, Services, Market Share, Management, Leadership team etc.)

About the Company	-	www.capricot.com
Drive Date	-	Will be informed shortly
Eligibility	-	a) Only for unplaced students of 2017 Passing Out Batch b) B.Tech (Civil) / M.Tech (Civil)
Package	-	2.7 LPA – 4 LPA
Location	-	Delhi

Profile 1

Designation	-	Solution Specialist
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Responsibilities

- Providing high quality and timely pre / post-sales technical support to customers
- Providing high quality training to customers
- Keeping oneself certified as per OEM Supplier requirement
- Any other related job assigned by your Manager

Profile 2

Designation	-	Business Executive
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Responsibilities

- Sales and promotion of various software solutions for Architecture, Construction and Engineering Industry.
- Building long-term relationship with customers and achieve high customer satisfaction & repeat business.
- Build our brand and position latest solutions and related services offerings.

Profile 3

Designation - Inside Sales Executive

Responsibilities

- Providing accurate forecast and achieving / exceeding the targets
- Managing enquiries, generating new leads
- Closing orders with desired profits & good terms of payment
- Order fulfilment, Payment follow up

How to Apply?

- **If you are eligible & interested for the above mentioned job profile, please apply on link below latest by 27th Aug 2017 by 4:00 pm.**

[CLICK HERE](#)

If we find that any student not meeting the eligibility criteria of the Company as mentioned above and eventually get placed with the company than he/she is solely responsible.

NOTE - Schedule of Visit, Eligibility Criteria shared is subject to change as per the discretion of companies and kindly visit the portal before coming to campus drive.

My Best Wishes

Dr. Ajay Rana

